

ILTM[®]

Exhibitor Qualification Criteria

ILTM events are exclusively designed for luxury travel professionals.

All exhibitors, partners, and sharers must meet strict eligibility criteria to ensure they align with the high expectations of our discerning buyers.

To maintain the integrity and prestige of our events, exhibitors must represent a luxury or high-end travel product.

Need Further Guidance? We're Here to Help!

If you're unsure about eligibility or the best mix of suppliers, simply share a list of potential exhibitors to your ILTM account manager. We'll be happy to guide you in curating the perfect selection to make the most of your ILTM experience.

We look forward to welcoming you to the event!

Non-luxury exhibitors will not attract ILTM buyers and are unlikely to have a successful experience at the show.

The following categories qualify:

Luxury Hotels & Accommodations

- Minimum 5-star accreditation required
- Luxury hotels, boutique hotels, and lifestyle hotels
- Exclusive beach resorts and private islands
- Five-star wellness and spa resorts
- High-end private villas

Exclusive Experiences & Transportation

- Unique cultural experiences and extreme adventure travel
- Luxury river cruises and private yacht charters
- Sustainable, high-end ecotourism experiences
- Gourmet dining and world-class culinary experiences
- Private aviation, helicopter charters, and premium-class airline services
- Destination Management Companies (DMCs)*

Industry-Leading Innovations: Raising the Bar

- Newly launched products, recently opened properties, or exclusive curated experiences that enhance the luxury travel landscape

**To qualify as a DMC, you must have a focus on luxury travel. Typically, your bookings should have an average spend of €10,000+ per trip.*